



CAPTRUST | Financial Advisors™

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CAPTRUST Bolsters Presence in Texas

Firm acquires successful retirement consulting practice; opens office in Houston

RALEIGH, N.C. (December 6, 2011) — CAPTRUST today announced the opening of its new Houston office with the acquisition of Cobb Retirement Solutions and the hiring of acclaimed retirement plan advisor Marshall Cobb as Senior Vice President and Financial Advisor.

With this latest announcement, CAPTRUST wraps up another successful year of attracting the industry's top financial advisors in key targeted markets. In total, the firm added eight advisors in 2011 and has opened a new office in Minnesota and now Houston with the addition of Cobb.

Cobb joins CAPTRUST following a successful career as founder of Cobb Retirement Solutions, a retirement consulting practice in Houston representing over \$2 billion in client assets under management. The firm specialized in qualified plan analysis and fiduciary oversight for institutional clients. With 20 years of industry experience, Cobb is a frequent speaker at industry conferences and has contributed to industry articles featured in *InvestmentNews* and *Financial Advisor Magazine*. He is an active member of the Southwest Benefits Association and the American Society of Pension Professionals & Actuaries.

"I am very excited to be joining an organization such as CAPTRUST and see this collaboration as a big win for my clients," says Cobb. "Throughout my career, I have strived to provide clarity to my clients amidst market complexity and change. At CAPTRUST, my clients will benefit from the added depth and breadth of resources at the firm who are all focused on helping clients improve retirement outcomes."

"I am thrilled to welcome Marshall to our team," added J. Fielding Miller, CAPTRUST co-founder and CEO. "Marshall is a superb advisor who will immediately strengthen our presence in Texas, serving the strong demand for independent and unbiased investment advice."



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About CAPTRUST Financial Advisors

CAPTRUST is an independently owned retirement advisory firm providing fiduciary and retirement advice to institutional investors, retirement plan fiduciaries, executives, and high net-worth individuals. Over the last 25 years, CAPTRUST has grown from an entrepreneurial start-up to one of the nation's leading retirement advisory firms. Headquartered in Raleigh, N.C., the firm represents over \$67 billion in client assets with offices in Alabama, California, Florida, Georgia, Iowa, North Carolina, Maine, Massachusetts, Minnesota, Mississippi, Ohio, Pennsylvania, Texas, Virginia, and Washington, DC.

To learn more, please visit www.captrustadvisors.com.

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