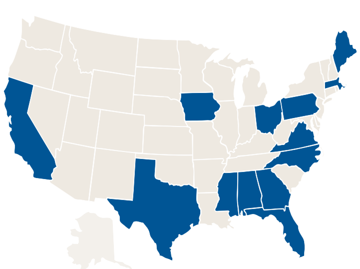
Organizational Design

CAPTRUST is a specialty financial services firm, founded in 1997, and headquartered in Raleigh, NC.

Our firm operates as a dually-registered Investment Advisor and Broker Dealer.

We provide consultative advisory services to retirement plan sponsors, institutional investors, executives, and affluent families.



CORPORATE STRUCTURE AND OWNERSHIP

- Operating company is CapFinancial Partners, LLC (Member FINRA/SIPC)
- Holding company is The CapFinancial Group, Inc.
- 100% employee owned
- Approximately 38% of employees participating in equity programs

REGULATORY AND OPERATIONS

- Registered Investment Advisor
- Full Service Broker Dealer (100% owned)
- Clearing provided by Pershing, LLC (a division of The Bank of New York Mellon Corporation)
- Additional account custody provided by Fidelity and Schwab
- Trust Services provided through National Advisors Trust Company and The Advisory Trust Company of Delaware

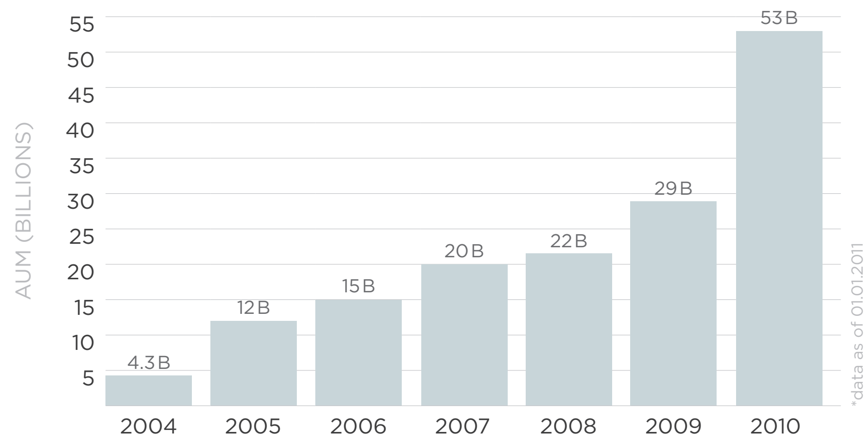
LOCATIONS

- Birmingham, AL
- Los Angeles, CA
- Orlando, FL
- Atlanta, GA
- Des Moines, IA
- Boston, MA
- Portland, ME
- Jackson, MS
- Charlotte, NC
- Raleigh, NC
- Akron, OH
- Philadelphia, PA
- Dallas, TX
- Richmond, VA
- Roanoke, VA
- Washington, DC

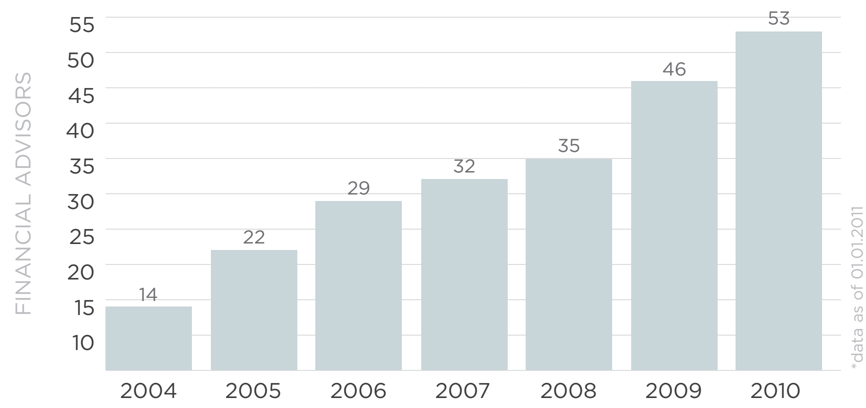
The CAPTRUST growth model is anchored by a centralized home office providing a suite of services to Financial Advisors. Each Advisor forms part of a district office and is responsible for operating a practice for prospecting and servicing clients.

The Advisor has the discretion and flexibility to delegate "non-client facing" activities back to the home office to maximize their time in the field. By maintaining a centralized support model, the firm can improve the pooling of talent, ideas, and resources, which can be leveraged for the greater success of all.

ASSETS UNDER MANAGEMENT



NUMBER OF FINANCIAL ADVISORS



NUMBER OF EMPLOYEES